

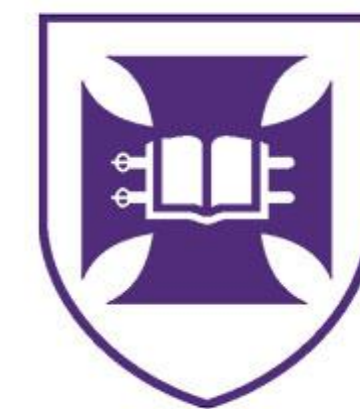
# Improving “Time to Value” for IT projects

Kon Kakanis. October 2023



**OneTeam<sup>IT</sup>**

Listen, Respond, Deliver



**THE UNIVERSITY  
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A U S T R A L I A

# Time to Value

- What is it?
  - Time to value is a measurement of the time it takes from when you purchase a product/service, to when you start deriving benefits

# Time to Value

- Why worry about it?
  - ROI or benefits accrued have justified the investment of funds/resources. Improving Time to Value delivers earlier beneficial outcomes to stakeholders.

# Time to Value

- Why is it so hard?
  - Time to value is a function of multiple work and cultural strands that don't always sit well together.
  - Coordination of these elements requires an explicit focus that doesn't always sit naturally in organisations.
  - The elements that need to come together have their own priorities, agendas and constraints. "Silo" culture actively works against successful collaboration.

# Time to Value

- What are the elements that need to come together?
  - Planning
  - Procurement
  - Legal
  - Resourcing
  - Justification
  - Commercial
  - Logistics
  - Coordination

# Time to Value

- Examples

- Planning
- Procurement
- **Legal**
- Resourcing

Justification

**Commercial**

**Logistics**

Coordination

# Time to Value

- Conclusions
  - Jake
  - Kon

